

Understanding whole life insurance

LIVE WELL TODAY. PROTECT TOMORROW.



150
YEARS
Foresters 
Financial



Families put a lot into building their financial stability by finding the perfect home, growing their savings, and prepping for retirement. But life insurance isn't always on their list because it never seems urgent. However, the right coverage can mean the world to your family when they need security the most.

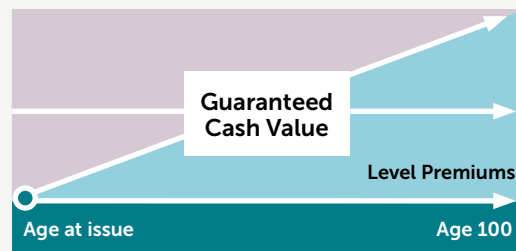
Whole life insurance can easily fit into your financial strategy and offers plenty of benefits, like guaranteed level premiums and cash value growth, that pair well with a guaranteed death benefit amount.

At Foresters Financial™, our commitment to members like you goes beyond ensuring your loved ones are financially secure. We also help you live well today with our unique member benefits.¹

Whole life insurance may be the right solution for you if you're:

- Interested in premium payments that are level.
- Interested in permanent protection up to age 121.
- Looking for asset diversification and having guaranteed cash value growth.
- Looking for potential dividends², which may be used to increase the death benefit by purchasing paid-up additions and provide for additional growth in cash value.
- Looking for a versatile financial tool that allows for ongoing cash growth on a generally tax-favored basis³ and the possibility to take out certificate loans.

Guaranteed face amount



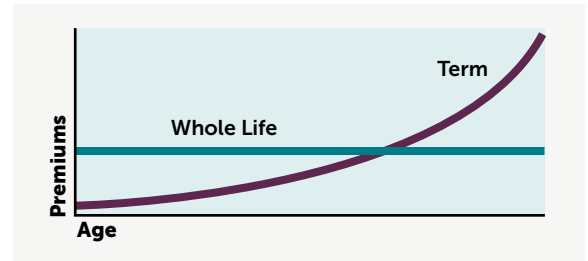
Hypothetical example for illustrative purposes only. Actual results will vary. Dividends are not guaranteed.

Understanding premiums

At first glance, the guaranteed level premiums for whole life can be noticeably higher than that of term life plans. But in the long run, you may get more value from whole life insurance.

As you get older, the term renewal premium becomes much more expensive and new coverage may become inaccessible due to health issues.

The beauty of whole life is that your premiums stay the same, meaning they never increase or decrease for the life of the certificate. So, you can easily manage the cost of your coverage as you age.



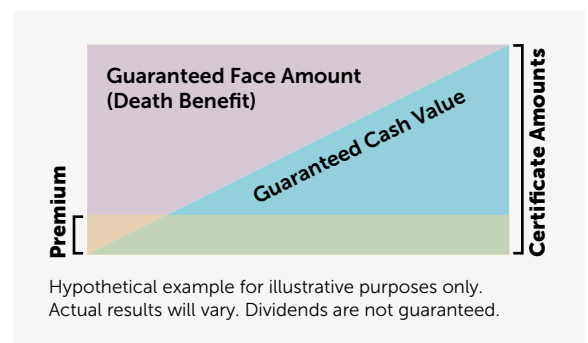
There are two premium options available with Foresters Advantage Plus II Participating Whole Life: 20-Pay option, or Pay to age 100. Additionally, you can use the Reduced Paid-up Insurance privilege so that no future premiums are required. You can also choose to take loans or surrender paid-up additions (if available) to cover future premiums, giving you even more flexibility.

Understanding cash value growth

When you pay your premium, a portion of it is pooled into your cash value. Whole life insurance cash values are usually guaranteed and grow based on calculations from your insurer. These calculations generally take factors such as your age, gender, and smoking status into consideration. Guaranteed cash values are usually lower in the early years but build over time. The guaranteed cash growth can also help supplement your family's overall savings strategy.

You may access the cash value by taking a loan⁴ or surrendering any paid-up additions, which can be used for such situations as emergency expenses, children's college education,

or supplemental retirement income. It is important to note that loans do not affect the amount of declared dividends used under any dividend option currently available.



Understanding dividends

With a participating certificate like Advantage Plus II, you are eligible to receive annual dividends and do more to manage your coverage.

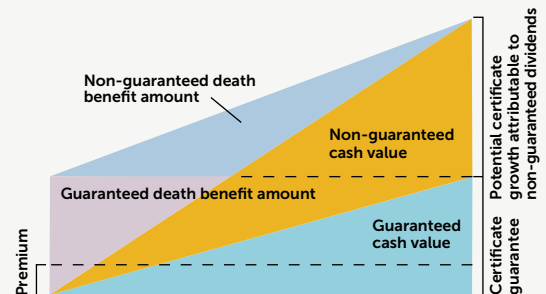
Advantage Plus II helps you meet your changing needs through dividend options:

- Need more coverage? Use your dividends towards paid-up additions.
- Want to build savings? Leave your dividends on deposit with interest.
- Want to decrease out-of-pocket premiums? Use dividends to help pay your premiums.
- Need income? Have dividends paid directly to you.

Many Foresters certificate owners use their declared dividends to purchase paid-up additional whole life coverage. Paid-up additions come with the added benefit of not requiring further medical underwriting. Each

paid-up addition provides for guaranteed cash value, which grows each year and is eligible for future declared dividends. These additions may be fully or partially surrendered for their cash value at any time if distributions are required from the certificate.

The impact dividends can have on Advantage Plus II



Hypothetical example for illustrative purposes only. Actual results will vary. Dividends are not guaranteed. Assumes dividends used to purchase paid-up additional insurance and no withdrawals of cash value.

The Plus

Get more ways to protect the people who matter most and benefits that make a difference to organizations important to you.

The Charity Benefit provision gives you the opportunity to donate to your favorite registered charity at no additional premium and with no impact on your death benefit amount. When a claim is paid to the beneficiaries, Foresters will pay⁵ an additional one percent (up to a \$100,000 maximum) of the face amount to a registered charitable organization as designated by you. The payment is made as a donation in the name of the insured.

Additionally, Foresters automatically includes up to three riders with the certificate owner's base coverage:

- **Accelerated Death Benefit Rider⁶:** Accelerate a portion of your death benefit and receive a payment if the insured is diagnosed with a covered critical, chronic, or terminal illness.
- **Common Carrier Accidental Rider:** Your beneficiaries may get an extra benefit if you pass away due to an accident while on common carriers like planes, buses, or trains.
- **Family Health Benefit Rider:** Cover family health expenses like an ambulance ride that are the result of natural disasters like tornadoes, hurricanes, and earthquakes.

Coverage customized to your needs

Add optional riders⁷ to enhance your base coverage.

Term Insurance Rider: Extend your base protection with a 10-year or 20-year term rider. This rider also provides the opportunity to convert to a permanent Foresters plan without requiring any new or additional underwriting.

Flexible and Single Payment Paid-up Additions Riders: Gives you the opportunity to purchase paid-up additional whole life insurance. If selected at issue, this may allow you to increase your protection amount and helps with cash value growth over time without having to show evidence of insurability.

Waiver of Premium Rider: Waives the total required premium due on the certificate if you're deemed to be totally disabled for a

continuous period of 6 months from your occupation for 24 months and totally disabled from any occupation after that.

Guaranteed Insurability Rider: Offers you the chance to purchase additional whole life protection on specified dates without evidence of insurability.

Accidental Death Rider: May provide an additional amount of protection should you pass away within 180 days of having an accident.

Children's Term Rider: May provide term insurance protection in amounts between \$10,000 and \$25,000 on each of your children, stepchildren, legally adopted children, or children who are under your legal guardianship who are at least 15 days old and under the age of 18.



Your plan and its tax advantages

Advantage Plus II may have tax-favorable attributes, including:

- **Income tax-free death benefit:** Generally, your beneficiaries receive the certificate's death benefit tax-free.
- **Tax-deferred cash value growth:** The whole life insurance cash value, any paid-up additions cash value, and cash value earned from the Paid-up Additions Rider grow on a tax-deferred basis.
- **Tax-favorable distributions:** An owner of a whole life certificate will generally not pay taxes on dividends or any partial surrenders of the cash value until they exceed the total premiums paid into the certificate. If dividends are used for dividends on deposit with interest, the interest earned from any dividends on deposit will receive a 1099INT. Additionally, taking loans from the certificate will generally not be taxable income, as long as the loan is repaid with outside premiums while the certificate is in-force, or it is repaid from the death benefit at death. However, if the certificate were to lapse, the growth in the certificate will be taxable at that point.

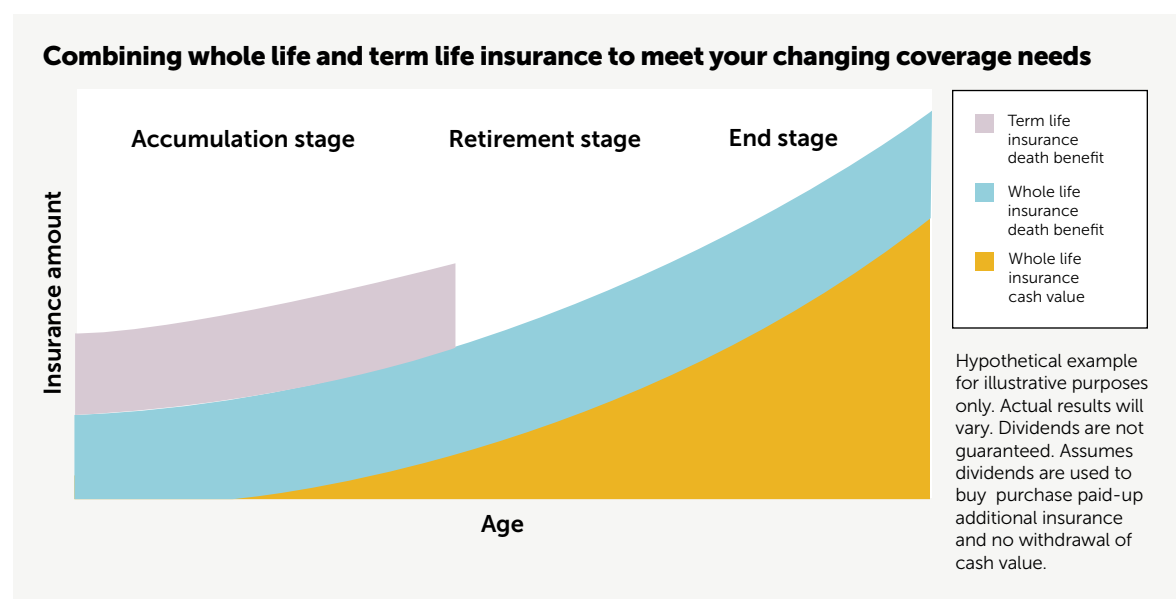
A Package Deal: Protecting your whole life

By combining lifelong coverage (to age 121) with an optional temporary term life insurance rider, Advantage Plus II offers you the best of both worlds.

You get permanent base coverage that gives you a reliable foundation for long-term protection and a flexible term period that helps cover short-term needs like mortgages and children's educational costs.

Below is a great example of how combining Advantage Plus II and a term rider could help meet a family's changing protection needs:

- **Accumulation stage:** At this point, families typically need the most protection. When you have combined short-term and long-term coverage, you can easily meet any
- **Retirement stage:** When you retire, the need for coverage is usually lower. Your term rider may have expired at this point, but your base permanent coverage can help with long-term needs, and your cash value can help with retirement.
- **End stage:** At this point, besides having enough coverage for funeral expenses, the death benefit amount can help ensure a legacy is left to the next generation.



Advantage Plus II and your retirement

During retirement, couples typically rely on their Social Security, 401k plans, work pension plans, and other saving vehicles to live a comfortable lifestyle. But will your loved ones still be financially stable if something happens to you and one of your sources of retirement income is removed?

Whole life insurance can provide you with additional income, offering more financial security to the people who matter most. Here are some ways Advantage Plus II may help during retirement:

- **Replacing lost income:** The generally tax-free death benefit amount may be used to

replace lost retirement income from the death of a spouse.

- **Final expense costs:** The generally tax-free death benefit amount may also be used to cover the cost of funeral expenses that may arise as a result of the spouse's death.
- **Supplemental retirement income:** With its guaranteed cash value and tax-deferred growth, whole life can be a great way to create supplemental income during your retirement through dividends paid in cash, partial surrenders of any paid-up additions, or certificate loans.

Advantage Plus II and your legacy

Leaving a legacy is about how you want to be remembered. Perhaps it's a donation made in your name, or how you helped your community, or leaving money to your loved ones to help give them a boost or head start in life. Life insurance is a great way to leave a legacy, particularly as the death benefit is generally tax-free, can go directly to beneficiaries you designate, and doesn't get stuck in probate.

Your death benefit offered with Advantage Plus II can be an effective way to pass on funds. The legacy you leave behind with this benefit is typically tax-free and paid directly to your beneficiaries. In addition to a possible tax-free³ benefit to your heirs, the whole life insurance can help:

- Provide an amount that may be used to invest, purchase assets, or pay-off debt.
- Avoid probate and associated costs.



- Provide the ability to easily divide values between those named as beneficiaries.
- Avoid inclusion in the insured's estate at death, if structured correctly.
- Provide a death benefit amount that is not impacted by fluctuating market conditions.

Interested in learning more?

For more information about Foresters Advantage Plus II, please contact your producer or visit foresters.com

Foresters Financial, Foresters, Foresters Care, Foresters Moments, Foresters Renew, Foresters Go, the Foresters Go logo and Helping Is Who We Are are trade names and trademarks of The Independent Order of Foresters (a fraternal benefit society, 789 Don Mills Rd, Toronto, Ontario, Canada M3C 1T9) and its subsidiaries. AT231

This brochure is provided for information purposes only; it does not form part of the Foresters Advantage Plus II Whole Life Insurance contract and is not intended to amend, alter or change any of the terms and conditions of the contract. Foresters Advantage Plus II and its riders may not be available or approved in all states and are subject to underwriting approval, limitations, contract terms and conditions, and state variations. Refer to the Foresters Advantage Plus II Whole Life Insurance contract for your state for these terms and conditions. Foresters Advantage Plus II and its riders are filed under the following form numbers listed below, where "XX" represents either "US" or your state's postal abbreviation, as applicable. Foresters Advantage Plus II: ICC21-WL-US01 or WL-XX01-2021; Term Rider: ICC19-WL-TR-US01 or WL-TR-XX01-2019; Accelerated Death Benefit Rider (for Chronic, Critical and Terminal Illness): ICC19-TRAD-ABRCHCRTI-US01 or TRAD-ABRCHCRTI-XX01-2019; Accelerated Death Benefit Rider (for Critical and Terminal Illness): ICC19-TRAD-ABRCRTI-US01 or TRAD-ABRCRTI-XX01-2019; Accelerated Death Benefit Rider (for Terminal Illness): ICC19-TRAD-ABRTI-US01 or TRAD-ABRTI-XX01-2019; Accidental Death Rider: ICC19-WL-ADR-US01 or WL-ADR-XX01-2019 Children's Term Rider: ICC19-WL-CTR-US01 or WL-CTR-XX01-2019; Common Carrier Accidental Death Rider: ICC19-WL-CCADR-US01 or WL-CCADR-XX01-2019; Family Health Benefit Rider: WL-FHB-XX01-2019; Flexible Paid-Up Additions Rider: ICC19-WL-FPUAR-US01 or WL-FPUAR-XX01-2019; Guaranteed Insurability Rider: ICC19-WL-GIR-US01 or WL-GIR-XX01-2019; Single Paid-Up Additions Rider: ICC19-WL-SPUAR-US01 or WL-SPUAR-XX01-2019; Waiver of Premium Rider: ICC19-WL-WPR-US01 or WL-WPR-XX01-2019

¹ Description of member benefits that you may receive assumes you are a Foresters Financial member. Foresters Financial members are insureds under a life or health insurance certificate issued by The Independent Order of Foresters or Foresters Life Insurance Company. Foresters Financial member benefits are non-contractual, subject to benefit specific eligibility requirements, definitions and limitations and may be changed or cancelled without notice or are no longer available.

² Dividends are not guaranteed. Past dividends are not an indicator of future dividend performance.

³ Foresters, and their employees and life insurance representatives, do not provide, on Foresters behalf, financial, estate, legal or tax advice.

⁴ Loans can be taken if the certificate is in effect and has a positive cash surrender value. Loans will reduce the death benefit and cash values and may affect how long the certificate is in-force. Interest is charged daily at the contractual loan rates. Death benefit payable is net of the outstanding certificate loan amount(s) (note loan amount includes accrued interest). If, at any time, the loan amount exceeds the cash value at that time plus the present value of paid-up additional insurance then in-force and the amount of dividends on deposit at that time, then the certificate will terminate. Loans may be considered a reportable tax event. Your client should consider consulting their tax advisor for details on their specific situation.

⁵ The designated charitable organization must be an accredited 501(c) (3) organization under the Internal Revenue Code and eligible to receive charitable contributions as defined in section 170(c) of that code.

⁶ The Accelerated Death Benefit Rider provides an option to accelerate a portion of the eligible death benefit and receive a payment. The payment, due to diagnosis of an eligible illness, may be less than the acceleration amount which may be subject to a fee, an actuarial discount amount and other applicable deductions. Payment will decrease certificate values and benefits and may affect eligibility for public assistance programs. Receipt of an accelerated death benefit payment under the rider is intended to qualify for favorable tax treatment under section 101(g) of the Internal Revenue Code (IRC). Specific situations may result in a taxable event.

⁷ Each rider mentioned requires additional premium unless otherwise noted.

Not for use in CA and NV.